



July 3, 2018

Subject: United States Trade Representative, Section 301, Trade Act of 1974

Dear valued customer,

I want to share an update on Arrow's continued work related to the [recently announced](#) United States Trade Representative Section 301 China tariff changes and their impact on our business and industry.

Since my letter dated June 27, 2018, the Arrow team has been working directly with our supplier community to understand their plans for handling the new tariffs. Currently, we are compiling our supplier data to guide our short- and long-term solutions.

Very soon, **we intend to provide you with a list of impacted parts specific to your business with Arrow.** Our sales team will partner with you to help you make informed decisions on how to manage the impacted parts you purchase from Arrow. Please stay tuned in the coming weeks for new information as it becomes available.

Again, I appreciate your continued support as we navigate these unprecedented changes in our industry.

Sincerely,

John Drabik
President
Americas Components